

Department of Finance and Procurement

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DATE: 03/05/2024

NOTICE TO OFFERORS

ADDENDUM NO. 1

RFP No. RFQ 648812

The following changes and/or additions shall be made to the original Request for Proposal (RFP) for Concession Food Services (Supplemental), RFQ 648812. **Please acknowledge receipt of this addendum by signing and returning with your proposal.**

- 1. The first paragraph on the first page (cover page) of the RFP is deleted in its entirety and replaced with the following:
 - <u>PLEASE NOTE</u>: An **OPTIONAL VIRTUAL** Pre-Proposal Conference will be held on March 15, 2024 at <u>10:00 a.m.</u> via **MS TEAMS** for the clarification of any questions on the scope of services.
- 2. Attached are the questions and answers received in response to the solicitation.

Prepared By: /s/Heather DeHaven	Date: <u>March 5, 2024</u>	
Acknowledged By:	Date:	

QUESTIONS AND ANSWERS

Q1: What is the percentage of net sales returned to the County for the Location(s)/Site(s) that have awarded contracts for the period of March 1, 2024 through February 28, 2025?

A1: The table below provides the current percentage of net sales returned to the County by location.

Location/Site	% of Net Sales Returned to the County
Brambleton Community Park	15%
Philip A. Bolen Memorial Park	%
Fields 8 through 11	15%
Potomac Lakes Sportsplex	15%
Hal and Berni Hanson Park	%
Building H2 (23345 Hanson Park Dr Aldie, 20105)	10%
Building G2 (23171 Hanson Park Dr)	10%
Building H1 (41845 Correspondent Dr)	10%
Building G1 (41894 Correspondent Dr)	10%
Mobile Concession Units	10-15%

- Q2: If a Contractor submitted an offer for the RFP Concession Food Services, RFQ 639846, but was not awarded a contract, is the Contractor permitted to submit an offer for this RFP?
 - A2: Yes. All Contractors that responded to the RFP for Concession Food Services, RFQ 639846, are encouraged to submit their response for consideration.
- Q3: Are mobile concession units or food trucks being considered for the County locations/sites?
 - A3: Yes. Mobile concession units are being considered for providing Concession Food Services.
- Q4: How are vendors selected for special events, outside the scope of this RFP or on an as needed basis?
 - A4: Vendors interested in participating in special events should contact the PRCS Special Events Coordinator. Vendors are interviewed by PRCS Park Managers on a case-by-case basis. Vendor selection is dependent on the needs of the special event held at the park.