



Loudoun County, Virginia

[www.loudoun.gov](http://www.loudoun.gov)

Department of Finance and Procurement

Division of Procurement

P.O. Box 7000, Leesburg, Virginia 20177

Physical Address: 1 Harrison Street, S.E., 4<sup>th</sup> Floor, Leesburg, Virginia  
20175

June 17, 2019

## NOTICE TO BIDDERS

### ADDENDUM NO. 2

RFQ 80781

The following changes and/or additions shall be made to the original Invitation for Bid (IFB) No. RFQ 80781, IDentiCard PremiSys Installation and Maintenance Services.

Please acknowledge receipt of this addendum by signing and returning with your bid.

1. The following sections of the IFB shall be deleted in their entirety and replaced with the attached updated sections.
  - a. 4.5 Bidder shall be able to respond and provide service within ONE (1) hour of an emergency call.
  - b. **ATTACHMENT 1 - PRICING PAGE SOLICITATION RFQ 80781**
  - c. **ATTACHMENT 4A – SAMPLE TASK 1**
  - d. **SAMPLE TASK 1 LAYOUT**
  - e. **SAMPLE TASK 1 PRICING PAGE**
2. Attached are the responses to the questions received by the County.

Prepared By: /s/ Gerald Landayan Date: June 17, 2019

Acknowledged By: \_\_\_\_\_ Date: \_\_\_\_\_

# ATTACHMENT #1

## PRICING PAGE SOLICITATION RFQ 80781

IDentiCard Products	Percentage off MSRP	_____	%
PremiSys Products	Percentage off MSRP	_____	%
Hourly Rate	Design services	\$ _____	per hour
Hourly Rate	Installation	\$ _____	per hour
Hourly Service Rate	Normal Business Hours	\$ _____	per hour
Emergency Service Rate	Non-Normal Business Hours	\$ _____	per hour
Additional Items	Percentage off MSRP	_____	%
Geutebruck	Percentage off MSRP	_____	%
Hanwah	Percentage off MSRP	_____	%

## **ATTACHMENT 4A – SAMPLE TASK 1**

Provide and install a complete and usable new card access and intrusion system at General Service's main office. The new system will be IdentiCard's PremiSys card access system to be integrated into the existing Loudoun County Identicard's PremiSys card access system. The intrusion system is to be DMP integrated with the Identicard PremiSys card access system. The door contacts for the IdentiCard PremiSys will act in tandem with the DMP to alert monitoring company (County will provide monitoring) of an intrusion into the office area. An override key switch will be installed to lock down all exterior doors in case of an emergency. Loudoun County will provide network to the equipment room for the Identicard PremiSys system. All base programming for the Identicard PremiSys system and the intrusion will be completed by the contractor. All permits and inspections are contractor's responsibility to complete before final acceptance of work by the County.

The Identicard PremiSys system will have 4 doors with all components for proper operation. One override key switch to be installed marked location. 50 prox cards and 50 prox fobs are to be provided to use with the Identicard PremiSys system. The Identicard PremiSys system will have a battery backup.

The intrusion system will include the 4 card access doors and will work in tandem with the Identicard PremiSys system. The intrusion system will have battery backup.

County will provide all electrical and mounting area (plywood mounted to wall) needed for component installation and will provide IP address for Identicard PremiSys controller.

Head in components:

- 1 Identicard Prem CTLR2RDR Control processor
- 1 Identicard Prem BRD2RDR Two reader board
- 1 Identicard Prem ENCLG large enclosure
- 1 Identicard Prem ENCLOCK Enclosure lock and key
- 1 Identicard Prem Tamper Enclosure tamper switch
- 1 Identicard PREM PS3A Three amp power supply
- 1 Altronix BC1240 Large battery enclosure
- 1 Altronix AL400ULACM Power supply
- 1 Power Sonic 12V 35 amp hour battery
- 1 DMP XR550NL-G Alarm panel
- 1 DMP 7060-1 Keypad

Doors #1 and #2 Aluminum storefront drop tile ceiling, doors are existing not new construction.

- 2 Securitron mag lock MMISDT
- 2 HID FP4527 A Linear Flexpass wall switch card readers
- 2 Securitron EEB2 Request to exit button

2 Bosh DS160 Request to exit sensors

2 GRI 8080-TWG-B % door position switches wide gap

Doors #3 and #4 Metal break down jambs no electric strike prep has standard cylindrical lock strike prep. Electric strikes will have to be cut into jamb, drop tile ceiling, and door are existing not new construction.

2 RCI L5414-10 electric strikes

2 HID FP4527 A Linear Flexpass wall switch card readers

2 Bosh DS160 Request to exit Sensors

2 GRI 8080-TWG-B % door position switches wide gap

Cable

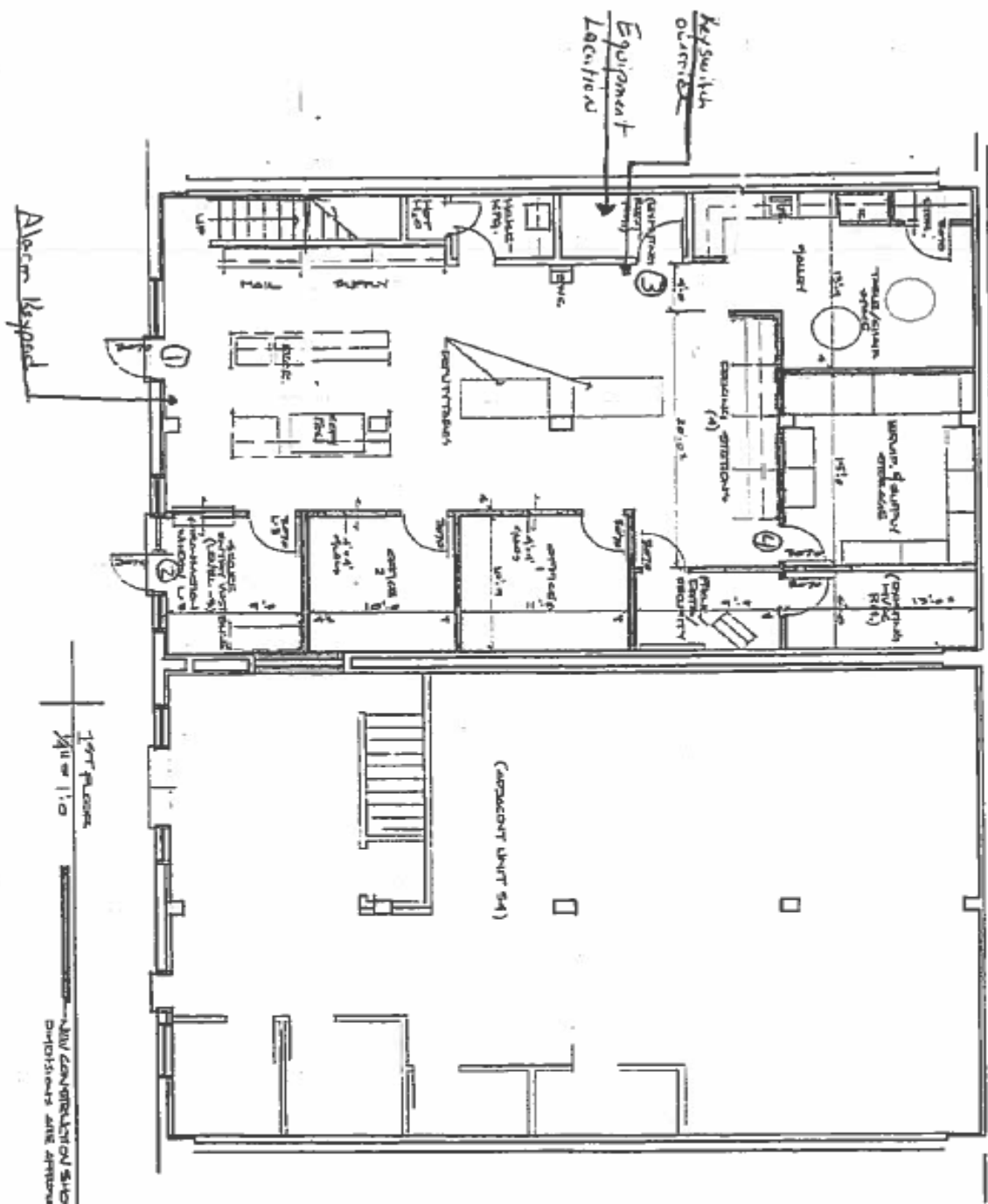
120' West Penn AC25182BB 4 Element Composite Control plenum Cable

45' West Penn 18/4 25425 Plenum Cable

Cards and Fobs

SO HID FPKEY-5555-0000 Indala Flexkey Prox Keytag

SO HID FPCRD-SSSMW-0000 Indala Flexcard Prox Clamshell



1st Floor  
 1/10 or 1:10

NEW CONSTRUCTION SHOWN IN RED  
 DIMENSIONS ARE APPROXIMATE

SCHEDULE	
WALL TYPES & CONSTRUCTION	
	(EXISTING CONSTRUCTION TO REMAIN)
	NEW CONSTRUCTION - 5/8" HTL. STONE 11" H.C., 2 1/2" EXH. CONSTRUCTION BATH, 7/8" H.C. BATH SCOS. HEIGHT TO UNDERCUTS PERIODS 2-11/16" H.C. HIGH SCOS. & PARTIALS - 5/8" H.C. MIN.
	(MODULAR FURNITURE BY OTHERS)
	NOTE: LINE - 8 BATH VENTILATION TRANSDUCERS WITH NEW (CONCRETE) TO BE REFINED AND REINSTALLED FROM PREVIOUS LINED LOCATION. WITH VERTICAL SUPPORT TO UNDERCUT 2" PLATE. THINER SIDE OF PARTITION TO RECEIVE 7/8" BATHSC. SHORTHING.

<b>SAMPLE TASK 1 PRICING PAGE</b>				
			<b>UNIT</b>	<b>TOTAL</b>
<b>DESCRIPTION</b>	<b>PART #</b>	<b>QTY</b>	<b>COST</b>	<b>COST</b>
IDentiCard Prem Control processor	CTLR2RDR	1	\$	\$
IDentiCard Prem Two reader board	BRD2RDR	1	\$	\$
IDentiCard Prem large enclosure	ENCLG	1	\$	\$
IDentiCard Prem Enclosure lock and key	ENCLOCK	1	\$	\$
IDentiCard Prem Tamper Enclosure tamper switch		1	\$	\$
IDentiCard PREM Three amp power supply	PS3A	1	\$	\$
Altronix Large battery enclosure	BC1240	1	\$	\$
Altronix Power supply	AL400ULACM	1	\$	\$
Power Sonic 12V 35 amp hour battery		1	\$	\$
DMP XR550NL-G Alarm panel	XR500NL-G	1	\$	\$
DMP 7060-1 Keypad	DMP 7060-1	1	\$	\$
Securitron mag lock	MM15DT	2	\$	\$
HID Linear Flexpass wall switch card readers	FP4527A	2	\$	\$
Securitron Request to exit button	EEB2	2	\$	\$
Bosh Request to exit sensors	D5160	2	\$	\$
GRI ¾ door position switches wide gap	8080-TWG-B	2	\$	\$
RCI electric strikes	L5414-10	2	\$	\$
HID Linear Flexpass wall switch card readers	FP4527A	2	\$	\$
Bosh Request to exit Sensors	D5160	2	\$	\$
GRI ¾ door position switches wide gap	8080-TWG-B	2	\$	\$
West Penn 4 Element Composite Control plenum Cable	AC25182BB	120	\$ /ft	\$
West Penn 18/4 Plenum Cable	25425	45	\$ /ft	\$
NORMAL HOUR LABOR			\$	\$
EMERGENCY HOUR LABOR			\$	\$
<b>TOTAL COST SAMPLE TASK 1</b>			<b>\$</b>	

## QUESTIONS AND ANSWERS

**Q1. Section 5.5A – Does the vendor be a Hanwah Gold Member?**

A1. Yes, vendor must be a Hanwah Gold Member. A Gold Member will have advanced replacement for 1 year/overnight replacement compared to the Silver has only six (6) months.

**Q2. Section 4.2 – Can the 3 required references for IDentiCard experience include engineers, technicians and company experience or must the Company/ Subcontract have 100% of the past performance?**

A2. No, References has to be the company/government entity that you have a performed the services required.

**Q3. Section 5.1 F – For after-hours emergencies, how will the responding technicians gain access to the facility during after-hours emergency calls?**

A3. The after-hours service will be called in by the County and we will give a contact number at time of call.

**Q4. Section 5.5 (A & B) – Please clarify the relevance/need for the 2 yr requirement for authorized Hanwha and Geutebruck dealers as this may limit/restrict competition**

A4. It is very relevant since we need a competent and experienced vendor to work on those systems. In addition, in order to keep our warranty, we do need authorized dealers to work on the maintenance and repair of each systems. Therefore, being an authorized dealer for at least that amount of time, ensures that the vendor has worked on those systems at least more than once within those 2 years.

**Q5. Attachment 2 – Pricing List – Does the County allow for equitable adjustments during the contract in the event that manufacturing prices increase? Does the County allow for escalation prices during the option years?**

A5. For equitable adjustments, Yes, as long as you can provide proper documentation. Regarding escalation prices, please refer to Section 6.2 Term

**Q6. What is the required Battery Back-Up Time?**

A6. 8 Hours Minimum

**Q7. Attachment 4A – Sample Task 1 – Please clarify paragraph 3 and how the DMP and PremiSys systems are to work in tandem?**

A7. The DMP alarm zones will be connected to the PremiSys system so the door contacts can be shunted by time zones through the PremiSys system to control alarming of the doors

**Q8. Is each site a stand-alone system or are all sites controlled from a single data base from a central location?**

A8. The County has three (3) standalone systems at high security buildings and the remaining County is at a central server.

**Q9. Is there a required amount of video retention?**

A9. Depends on site minimum 30 days on most sites, but some sites will require 90 days. This will be conveyed prior to installation.