



**County of Loudoun
Division of Procurement**

BID TABULATION

The County has not checked the tabulations for errors or made determinations that any bids meet requirements. The County makes no claim that these are anything other than prices entered and read aloud at the public opening.

DATE & TIME: December 1, 2021 at 4:30 p.m.

RECORDED BY: Diane C. Smith

IFB No: RFQ 455783	IFB TITLE: Janitorial Services for the Shenandoah Office Building and the Loudoun Workforce Resource Center
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Final Determination:			
BIDDER NAME:	Phoenix Service, LLC.	M&WR Cleaning Contractors, Inc.	J&H Maintenance Service Corp.
ADDRESS:	105 Executive Drive	45577 Shepard Drive	421 N. Frederick Avenue
ADDRESS:	Suite 220	Suite 101	Suite 203
CITY STATE ZIP	Sterling, VA 20166	Sterling, VA 20164	Gaithersburg, MD 20879
TOTAL COST	\$691,600.02	\$664,536.00	\$474,612.00
PAYMENT TERMS	Net 30	Net 30	Net 30
W-9	Y	Y	Y
INSURANCE CERTIFICATE	Y	Y	Y
VA SCC FORM	Y	Y	Y
ATTACHMENT 1	Y	Y	Y
ATTACHMENT 2	Y	Y	Y
ATTACHMENT 3	Y	Y	Y
ATTACHMENT 4	Y	Y	Y
ATTACHMENT 5	Y	Y	Y
ATTACHMENT 8 SURETY STATEMENT	Y	Y	Y
ADDENDUM 1	Y	Y	Y
ADDENDUM 2	N	Y	Y
REMARKS:			



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Final Determination:			
BIDDER NAME:	Quality Building Maintenance, Co	Associated Building Maintenance Co., Inc.	1 st Lady Janitorial, LLC
ADDRESS:	8993-B Cotswold Drive	2140 Priest Bridge Court	11812 Dawkins Ridge Lane
ADDRESS:	Suite 3	Suite 3	
CITY STATE ZIP	Burke, VA 22015	Crofton, MD 21114	Bristow, VA 20136
TOTAL COST	\$351,916.20	\$543,786.26	\$605,507.73
PAYMENT TERMS	Net 30	Net 30	Net 30
W-9	Y	Y	Y
INSURANCE CERTIFICATE	Y	Y	Y
VA SCC FORM	Y	Y	Y
ATTACHMENT 1	Y	Y	Y
ATTACHMENT 2	Y	Y	Y
ATTACHMENT 3	Y	Y	Y
ATTACHMENT 4	Y	Y	Y
ATTACHMENT 5	Y	Y	Y
ATTACHMENT 8 SURETY STATEMENT	Y	Y	Y
ADDENDUM 1	Y	Y	Y
ADDENDUM 2	Y	Y	Y
REMARKS:			



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Final Determination:			
BIDDER NAME:	Sentral Services, LLC		
ADDRESS:	11218 Midvale Road		
ADDRESS:			
CITY STATE ZIP	Kensington, MD 20815		
TOTAL COST	\$945,394.92		
PAYMENT TERMS	Net 30		
W-9	Y		
INSURANCE CERTIFICATE	Y		
VA SCC FORM	Y		
ATTACHMENT 1	Y		
ATTACHMENT 2	Y		
ATTACHMENT 3	Y		
ATTACHMENT 4	Y		
ATTACHMENT 5	Y		
ATTACHMENT 8 SURETY STATEMENT	Y		
ADDENDUM 1	Y		
ADDENDUM 2	Y		

REMARKS: