



**County of Loudoun  
Division of Procurement**

**NOTICE OF AWARD**

DATE & TIME: December 21, 2021 at 4:30 p.m.

RECORDED BY: Diane C. Smith

|                    |  |
|--------------------|--|
| IFB No: RFQ 461782 | IFB TITLE: Janitorial Services for the Cascades Library and Cascades Senior Center |
|--------------------|--|

| Final Determination:                 |                                 |                      |                               |
|--------------------------------------|---------------------------------|----------------------|-------------------------------|
| <b>BIDDER NAME:</b>                  | M&WR Cleaning Contractors, Inc. | Phoenix Service, LLC | J&H Maintenance Service Corp. |
| <b>ADDRESS:</b>                      | 45577 Shepard Drive             | 105 Executive Drive  | 431 N. Frederick Avenue       |
| <b>ADDRESS:</b>                      | Suite 101                       | Suite 220            | Suite 203                     |
| <b>CITY STATE ZIP</b>                | Sterling, VA 20164              | Sterling, VA 20166   | Gaithersburg, MD 20877        |
|                                      |                                 |                      |                               |
| <b>TOTAL COST</b>                    | \$359,160.00                    | \$356,559.98         | \$403,668.00                  |
| <b>PAYMENT TERMS</b>                 | Net 30                          | Net 30               | Net 30                        |
| <b>W-9</b>                           | Y                               | Y                    | Y                             |
| <b>INSURANCE CERTIFICATE</b>         | Y                               | Y                    | Y                             |
| <b>VA SCC FORM</b>                   | Y                               | Y                    | Y                             |
| <b>ATTACHMENT 1</b>                  | Y                               | Y                    | Y                             |
| <b>ATTACHMENT 2</b>                  | Y                               | Y                    | Y                             |
| <b>ATTACHMENT 3</b>                  | Y                               | Y                    | Y                             |
| <b>ATTACHMENT 4</b>                  | Y                               | Y                    | Y                             |
| <b>ATTACHMENT 5</b>                  | Y                               | Y                    | Y                             |
| <b>ATTACHMENT 8 SURETY STATEMENT</b> | Y                               | Y                    | Y                             |
| <b>ADDENDUM 1</b>                    | Y                               | Y                    | Y                             |

**REMARKS:** As a result of IFB # RFQ 455783, Loudoun County has issued a Contract to 1st Lady Janitorial, LLC, in the amount of \$283,653.00.

BY: Diane C. Smith

Date: February 1, 2022

Post from: February 1, 2022 through February 11, 2022



**County of Loudoun  
Division of Procurement**

**NOTICE OF AWARD (CONTINUED)**

DATE & TIME: December 21, 2021 at 4:30 p.m.

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| IFB No: RFQ 461782 | IFB TITLE: Janitorial Services for the Cascades Library and Cascades Senior Center |
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| Final Determination:         |                             |   | <b>AWARDED</b>                       |
|------------------------------|-----------------------------|---|--------------------------------------|
| <b>BIDDER NAME:</b>          | L&D Commercial Services LLC | Associated Building Maintenance Co., Inc. | 1 <sup>st</sup> Lady Janitorial, LLC |
| <b>ADDRESS:</b>              | 43391 Ghazwa Square         | 2140 Priest Bridge Court                  | 11812 Dawkins Ridge Lane             |
| <b>ADDRESS:</b>              |                             | Suite 3                                   |                                      |
| <b>CITY STATE ZIP</b>        | Ashburn, VA 20148           | Crofton, MD 21114                         | Bristow, VA 20136                    |
|                              |                             |   |                                      |
| <b>TOTAL COST</b>            | \$292,440.00                | \$352,377.91                              | \$283,653.00                         |
| <b>PAYMENT TERMS</b>         | Net 30                      | Net 30                                    | Net 30                               |
| <b>W-9</b>                   | Y                           | Y   | Y                                    |
| <b>INSURANCE CERTIFICATE</b> | Y                           | Y   | Y                                    |
| <b>VA SCC FORM</b>           | Y                           | Y   | Y                                    |
| <b>ATTACHMENT 1</b>          | Y                           | Y   | Y                                    |
| <b>ATTACHMENT 2</b>          | Y                           | Y   | Y                                    |
| <b>ATTACHMENT 3</b>          | Y                           | Y   | Y                                    |
| <b>ATTACHMENT 4</b>          | Y                           | Y   | Y                                    |
| <b>ATTACHMENT 5</b>          | Y                           | Y   | Y                                    |
| <b>ATTACHMENT 8</b>          | Y                           | Y   | Y                                    |
| <b>SURETY STATEMENT</b>      |                             |   |                                      |
| <b>ADDENDUM 1</b>            | Y                           | Y   | Y                                    |

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|                                  |                       |  |  |
|----------------------------------|-----------------------|--|--|
| Final Determination:             |                       |  |  |
| <b>BIDDER NAME:</b>              | Sentral Services, LLC |  |  |
| <b>ADDRESS:</b>                  | 11218 Midvale Road    |  |  |
| <b>ADDRESS:</b>                  |                       |  |  |
| <b>CITY STATE ZIP</b>            | Kensington, MD 20815  |  |  |
|                                  |                       |  |  |
| <b>TOTAL COST</b>                | \$466,458.00          |  |  |
| <b>PAYMENT TERMS</b>             | Due Upon Receipt      |  |  |
| <b>W-9</b>                       | Y                     |  |  |
| <b>INSURANCE<br/>CERTIFICATE</b> | Y                     |  |  |
| <b>VA SCC FORM</b>               | Y                     |  |  |
| <b>ATTACHMENT 1</b>              | Y                     |  |  |
| <b>ATTACHMENT 2</b>              | Y                     |  |  |
| <b>ATTACHMENT 3</b>              | Y                     |  |  |
| <b>ATTACHMENT 4</b>              | Y                     |  |  |
| <b>ATTACHMENT 5</b>              | Y                     |  |  |
| <b>ATTACHMENT 8</b>              | Y                     |  |  |
| <b>SURETY STATEMENT</b>          |                       |  |  |
| <b>ADDENDUM 1</b>                | Y                     |  |  |

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